

KYK SPECIALTY STORE LAYOUT GUIDELINES 2017

OUTSIDE THE STORE

1. Branding at the Door

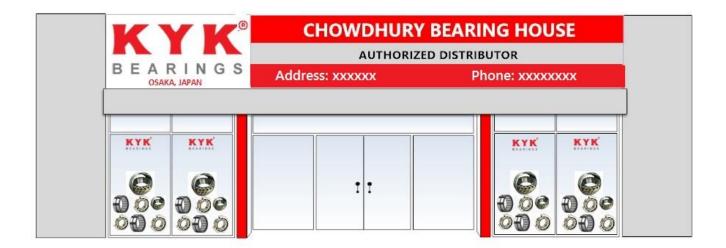
 KYK Specialty Store will have the brand name and logo displayed outside of the store, on top of the door. It should be ensured that the store is visible from a distance and people should clearly know that KYK Bearings are available in this store.

2. Display Window

- At the display windows of the store, KYK Bearings should be displayed;
 visible towards the outside
- Small KYK boards will be hung at the display window to again make the brand prominent, visible towards the outside.

The outside board should look like the below Image 1:

Image: 1





INSIDE THE STORE

1. Color Theme

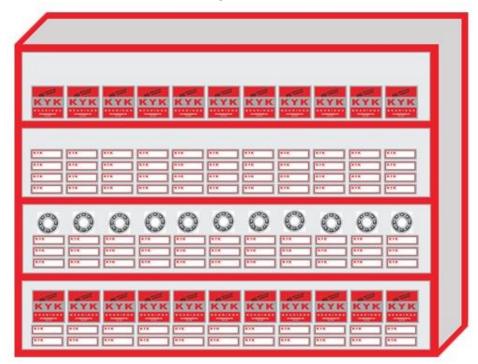
- Red and Light Grey as per the KYK Bearings logo to be used as main colors in the store.
- Please note the shade colors of KYK brand colors. Only these should be used at all times to avoid variations in KYK brand identity.
 - ED2028 Warm Red
 - A7A9AB Silver

2. Shelves

- The Shelves will be GREY with RED edges.
- Bearings should be displayed in 2 ways so as to attract attention:
 - o Bearing Number Facing Outwards
 - o Bearing Front facing Outwards

Front of the Shelves:

Image: 2





3. Sides of Shelves

• At the end of the shelves, a KYK Bearings Board should be displayed attached to the last rack side. As shown in the below image.

Sides of Shelves:

- Image 3: This is for shelves which are open from the side.
- Image 4: This is for the shelves which are closed on the side.

<u>Image: 3</u>

BEARINGS

RYK CORPORATION UTD.

STATE CORPORATION UTD.

Image: 4



4. Wall Color

 Walls should be a Combination of LIGHT GREY and RED in Color in a way that suits the Layout of the Store

5. Display on other Walls

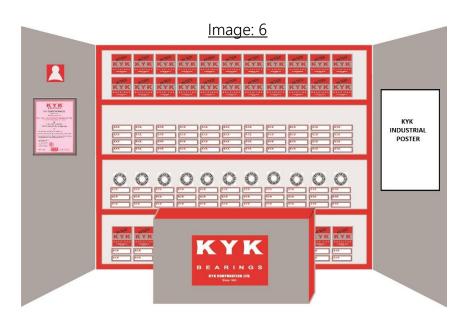
- Each wall should have minimum 2 KYK Bearings Posters (1 Product Poster, 1 Industry Poster).
- For example: If the store has 2 walls excluding the wall behind the counter. It will display total of minimum 4 posters on the walls.



6. Cash Counter Wall

- The wall behind cash counter will be RED in color.
- The Distributor Certificate issued by KYK Bearings, Japan will be framed and hung on the wall.
- A spot light should be focused on the Distributor Certificate.
- A KYK Bearings general industries poster show casing all the industries KYK Bearings are present in will be displayed below the Distributor Certificate, refer to Image 5.
- In Case there is No Wall behind the Counter, the Wall to the Left will Display the Certificate, refer to Image 6.







7. Cash Counter

• Cash counter front will have KYK Bearings branding. A KYK bearings poster or KYK Bearings Logo as sticker can be used. As shown in Image: 6 above.

8. Next to Cash Counter

• KYK Bearings catalogue stand to be displayed here, for customers to have a look and take it with them.

9. Employees

• Employees working at the Store should be dressed in KYK T-shirts /Shirts and KYK Caps. By doing this, people will recognize the sales person and relate them with the KYK Bearings, Japan. It gives a stronger sense of the KYK Brand unity. As shown in Image: 7 and 8 below.

KYK CLOTHING

KYK T-shirt – Image: 7

RED COLOR



WHITE COLOR





KYK Caps - Image: 8

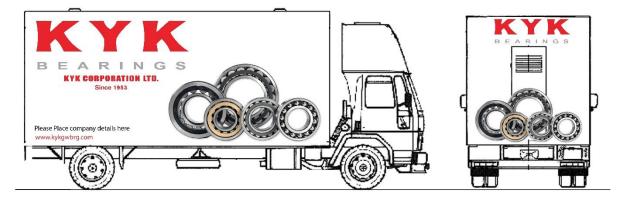


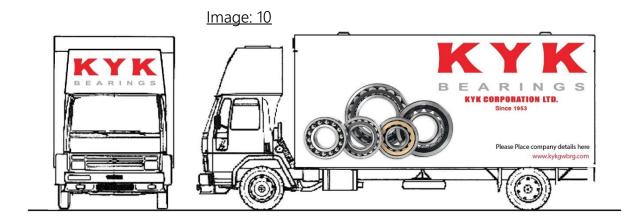


KYK Branding on Delivery Vehicles

• Please look for a local service provider who can attach the exact lettering for your vehicle type. Kindly have a suggestion created and send it to us for approval.

Image: 9







<u>Image: 11</u>

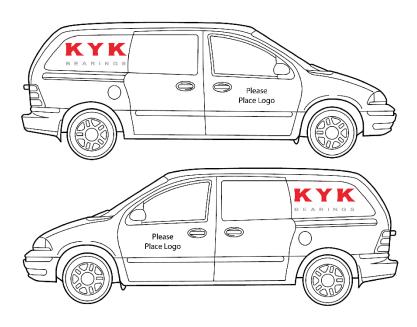
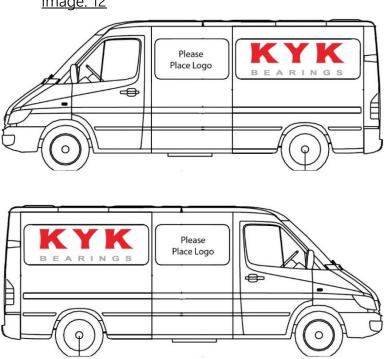


Image: 12



Please look for a local service provider who can attach the exact lettering for your vehicle type. Kindly have a suggestion created and send it to us for approval.



KYK Specialty Store Support

- 1. KYK will provide Distributors with assistance in creating the store;
 - a. Distributor Certificate
 - b. KYK Poster Designs
 - c. KYK Catalogues / Brochures / Stickers
 - d. KYK T-Shirts / Shirts / Caps
 - e. Other KYK Promotional Materials as and when available

Kindly Inform us the Numbers required

- 2. KYK will provide Specialty Stores with special preference in;
 - a. Price Level
 - b. Credit Terms
 - c. Promotional Offers
 - d. Marketing Support

